



# Execution

Organization Building Programs



Converting Strategy into Formidable Action

helping corporates from ideas to execution



Strategic Organizational Programs  
For Top Executives



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## Organization Building Programs

### 361° Execution Overview



A strong execution culture only can help organizations out of stagnation.

All the thought that goes into a business organization – its policies, ideas, strategies, decisions – is intended for its profits and growth. Organizations may even have the best competency pool to come out with brilliant ideas, think of smart strategies and lay out

fool-proof plans.

Often they are taken aback when things do not happen as they were meant to happen. In other words, they fall short on “on-the-ground implementation” of their plans. This is execution failure, which many organizations worldwide are trying to grapple with, and looking to methods for putting their strategies and plans to work in reality.

*“The effective execution of a plan is what counts and not mere planning on paper; it is not what we put on our plate or even what we eat that provides nourishment and growth, but what we digest” - JRD Tata*

Global research has found a strong correlation between profitability & growth of organizations to their execution ability. Also, it was found that this ability decreases with increasing company size.

#### What makes organizations weak in execution?

There are unforeseen unfavourable events that can throw an organization’s plans out of balance. Yet, there are intrinsic factors that could make an organization weak in execution – factors related to beliefs and values, decision making styles, management attitudes, systems and processes, and so on.

Organizations, not only must identify these intrinsic flaws, but also ‘know’ what exactly needs to be tweaked at the source of things to show visible, tangible positive bottom line results.

361Execution is a long term program meant for top executives of an organization to look within. The group goes through an exploratory process of discovery and course corrections in order to create an execution savvy culture.

## Contact Us

If you require more information on any of our programs or have a specific question, request or concern, please contact us and we would be happy to respond. Call us at +91 91766 79710 or Email us at [post@361dm.com](mailto:post@361dm.com)

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